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## **PSA Group holds 12<sup>th</sup> annual Best Supplier Awards: Spotlight on responsible performance**

**At the Supplier Day event on 24 May, Carlos Tavares, Chairman of the Managing Board of PSA Group, and Yannick Bézard, Executive Vice-President, Purchasing, honoured 15 suppliers for their commitment and the quality of their response to PSA Group expectations.**

**The Best Supplier Awards are an opportunity to reaffirm the strategic importance of supplier relations to the Group's Push to Pass profitable growth plan.**

Carlos Tavares opened the 12<sup>th</sup> annual ceremony with a reminder of the need to be at the cutting edge in terms of efficiency and quality.

When presenting the Best Plant Award, Patrick Labilloy, Executive Vice-President, Quality, spoke in particular about quality, highlighting it as a priority and prerequisite for all of the Group's products and services. Ensuring highest quality will allow PSA Group to become a top three player in its sector by 2018, with the ultimate ambition of taking the number one spot.

PSA Group honoured the excellent results obtained by suppliers in the following categories:

- **Corporate Social Responsibility Award: Michelin**

For the first time this year, a CSR award was handed out. It underlines the importance of corporate social responsibility, a process that PSA Group has fully integrated into its strategy and which it aims to extend to its stakeholders.

This category recognises suppliers for their outstanding performance in corporate social responsibility across all of their production and manufacturing facilities. The criteria are evaluated by a consultant hired by PSA Group on the basis of a survey covering international standards for sustainable development.

- **Value Creation Award: Dassault/Segula**

This category recognises suppliers for their ability to propose breakthrough technical solutions, new value-creating services and innovations that effectively meet customer expectations.

- **Programme Management Award: Faurecia/Jtekt**

This category recognises suppliers for their performance in terms of quality of deliverables, on-time delivery, management of cost variances, project management, successful launches and technical and organisational expertise, all of which provide for more efficient programme management.

- **After-Sales Delivery Performance Award: LPR/ITT Corporation**

This category recognises suppliers for their quality of service, as measured by their on-time, on-spec delivery of spare parts to the dealer network, which has a direct effect on customer loyalty.

- **Technical Cost Savings Award: Saint Gobain/CLN Magnetto/Arcelor Mittal/Eberspacher/Faurecia**

This category recognises suppliers for their ability to propose solutions to reduce the cost of delivered standard parts by leveraging the full range of supply chain, marketing and purchasing drivers that contribute to the Group's competitiveness.

- **Indirect Material Machinery & Equipment and Service Award: Gutenberg/Proservia**

This category recognises clients for their sustainable performance in terms of quality of deliverables, cost, on-time delivery and responsiveness in the provision of services and supply of industrial equipment.

- **Best Plant Award:**

On Supplier Day, PSA Group also presented **79 production facilities** (representing approximately 5% of the Group's panel of suppliers) with the Best Plant Award in recognition of their manufacturing excellence, which is enabling the Group to meet its quality standards, from producing the vehicle to handing over the keys.

Patrick Labilloy, Executive Vice-President, Quality, offered special congratulations to six plants receiving the award for the third consecutive year.

- **Saint Gobain Sekurit** L'Arboç Tarragona Spain
- **SNOP** Nigran Spain
- **Plastic Omnium** Equipamientos Exteriores Arevalo Spain
- **Gestamp** Cerveira Vila Nova de Cerveira Portugal
- **Bourbon AP** Nitra Nove Sady Slovakia
- **Leoni** Wiring Systems Pitesti S.R.L. Pitesti Romania

- **Lastly, the Special Jury Prize was awarded to EDF.**

This award was presented by PSA Group in special recognition of a long-standing partnership which is based on responsible performance and fully consistent with the continuous commitment to greater efficiency and optimal performance shared by PSA Group teams.

This year, Yves Bonnefont, Chief Executive Officer, DS Brand, took advantage of the Supplier Day ceremony to present the DS strategy to suppliers, highlighting the quality standards of a brand embodying French luxury, and to showcase the new DS 3 Performance.

In his closing remarks, Yannick Bézard, Executive Vice-President, Purchasing for PSA Group, stressed the need for the Group and its suppliers to sustain their purchasing performance, which was key to the success of the Back in the Race plan and will play a similarly significant role in the success of the Push to Pass plan.



*In 2015, **PSA Group purchasing** represented a total of €21 billion, of which more than €16 billion for standard parts and components, which account for, on average, more than 80% of a vehicle's production cost. The Group works with a panel of 1,400 suppliers and encourages local sourcing in all of its host communities. French automobile plants source around 50% of their purchases in France and more than 90% in Europe.*

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**About PSA Group**

*With its three world-renowned brands, Peugeot, Citroën and DS, the PSA Group sold 3 million vehicles worldwide in 2015. Second largest carmaker in Europe, the PSA Group recorded sales and revenue of €54 billion in 2015. The Group confirms its position of European leader in terms of CO<sub>2</sub> emissions, with an average of 104.4 grams of CO<sub>2</sub>/km in 2015. With a fleet of 1.8 million connected vehicles on the road worldwide, the Group is on the cutting edge of innovation in this field, and is expanding its services as a mobility provider. It is also involved in financing activities (Banque PSA Finance) and automotive equipment (Faurecia).*

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